Session 1670 Maximo for Oil and Gas: Implementation and Upgrade Secrets from the Field

Mark Rolseth, Encana Joe Fluder/Mateen Nayyar, SunCoke Brad Knowles, Interloc Solutions

Maximo for Oil & Gas Strengths

- Recognized industry leader (Gartner, etc.)
- Meets clients' business, functional & technical various oil & gas industry requirements and maintains strength in an ever changing asset management environment
- Fully Web-architected solution
- Provides unparalleled flexibility through its business process configuration capability
- Supports mission critical system interfaces and integrations

Maximo for Oil & Gas

CORPORATE SYSTEMS

Financial Management

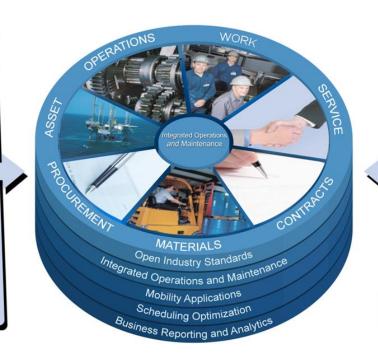
Procurement

Human Resource Management

Payroll Systems

Customer Relationship Management

Business Intelligence



TECHNICAL SYSTEMS

SCADA/Telemetry

Control Systems

Geospatial Information Systems

Project Management

Document Management

Engineering Systems

Maximo for Oil and Gas is Effective

- Managing regulatory assets like Pressure Vessels and Pipelines:
 - By adding some process controls in the PM process to ensure process adherence
 - Making use of the MoC applications to manage PM Work Order deferrals
 - Utilizing workflow in the management of Regulatory Work
 Orders to verify data entry
 - Data imports to load third party inspections into Maximo
 - Root cause analysis using Incident management



Let's hear from our clients....

Mark Rolseth, Encana Joe Fluder/Mateen Nayaar, SunCoke

Encana's Maximo Implementation

Maximo Oil and Gas

Mark Rolseth

IT Business Analyst

IBM Pulse 2013 | March 6th | 2013



About Encana

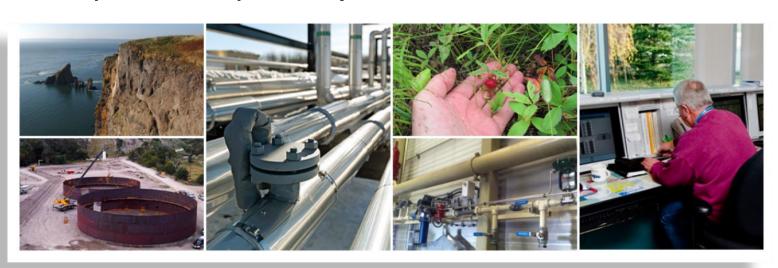
Leading North American energy producer focused on growing its strong portfolio of diverse resource plays.



Our Strategy: Unlock the tremendous value unrecognized within our asset base.

Achieving objectives through...

- Investing in the highest-return projects
- Establishing increased liquids weighting and diversifying revenue sources
- Maintaining industry-leading cost structures
- Leveraging third-party funding through farm-outs, partnerships and joint ventures

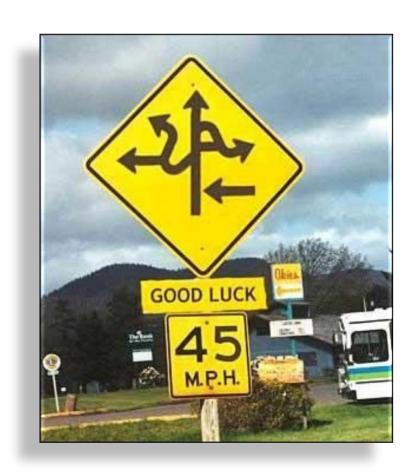


On the Road to Maximo...



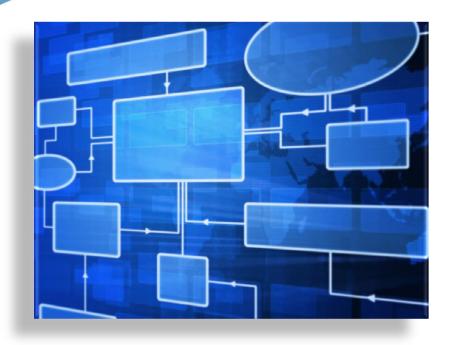
- Encana had an aging Asset
 Management System with gaps
 in asset maintenance
 - No condition based monitoring,
 - No work order cost rollup,
 - No labour time tracking,
 - No workflow
 - No integrated Purchase Order system
 - Poor equipment history tracking

On the Road to Maximo...



- Multiple applications for Maintenance and Regulatory Activities:
 - Disjointed \ Unconnected
 Systems: Inventory, Job
 Plans, Schedules, Failure
 and Downtime Analysis
 and Preventative
 Maintenance
 - Often resulting in duplication of efforts

On the Road to Maximo...



- Business Processes were:
 - Missing
 - Poorly defined
 - Varied from business unit to business unit



 Increased maintenance costs because of inefficiencies

Where did the road lead us?



4 roads merge into 1

4 disconnected systems

Asset/Maintenance Tracking

Regulatory Tracking

Downtime Reporting

Purchasing

 Replaced by 1 well integrated system



What did we learn on the way...



What did we learn on the way...

Project team structure:

SME's need to be full time, dedicated project members

One project team with multiple streams is better than separate project teams

Paving the way for Maximo in the company:

Continuous communication and roadshows to field users

Training Audiences

IT project members

Business users

Timing of training delivery

prior to Implementation

AND

before/after rollout

Big elephants:

Reporting requirements for asset maintenance and regulatory purposes were much larger than anticipated

Data migration requires transparency and constant testing

What did we get from the journey?

- ✓ Streamlined Business Processes
 - Workflow has allowed us to build consistency and realize efficiencies
- **✓** Improved Data Quality/Integrity
 - One database with consistent Information for both Maintenance and Regulatory Reporting
 - 85+ Advanced report requests leveraging clean data
- ✓ Efficiencies in Scheduling of Preventative Maintenance and Regulatory work
 - Less Downtime
- ✓ Clear Upgrade/Enhancement Opportunities
 - GIS, Linear assets, Condition Based Monitoring
- ✓ Overwhelming adoption of Maximo
 - 700 of total 800 Maximo licenses used within 5 months of launch
 - Support calls are decreasing

Project Success





SunCoke Energy Management of Change Process

Joe Fluder – Director, Reliability & Maintenance
PULSE 2013
March 6, 2013



- Largest independent producer of high-quality metallurgical coke in the Americas
- 50 years of experience supplying coke to the integrated steel industry
- Internationally recognized leader in heat recovery cokemaking technology
- SunCoke also mines metallurgical coal, an integral product to cokemaking











5.9 million tons of cokemaking capacity with six facilities (five in U.S. and one in Brazil) and coal mining operations in Virginia and West Virginia





Maximo at SunCoke Energy

- May 2009 Maximo Project is approved
- October 2009 implementation of v7.1.1.5 at first coke manufacturing plant.
- June 2010 implementation at last coke manufacturing plant
- August 2010 implementation at corporate office
- June 2012 upgrade to O&G v7.1 industry solution
- August 2012 implementation at coal mining operations begins
- April 2013 planned upgrade to Maximo v7.5 / O&G v7.2



O&G Upgrade

- The justification for the O&G upgrade was to:
 - Support our Health, Environmental and Safety systems and processes
 - Replacement Management of Change (MOC) system
 - Improve incident investigation
 - Global repository for documents
 - Integration with work management
 - 90% of SunCoke employees were already licensed users

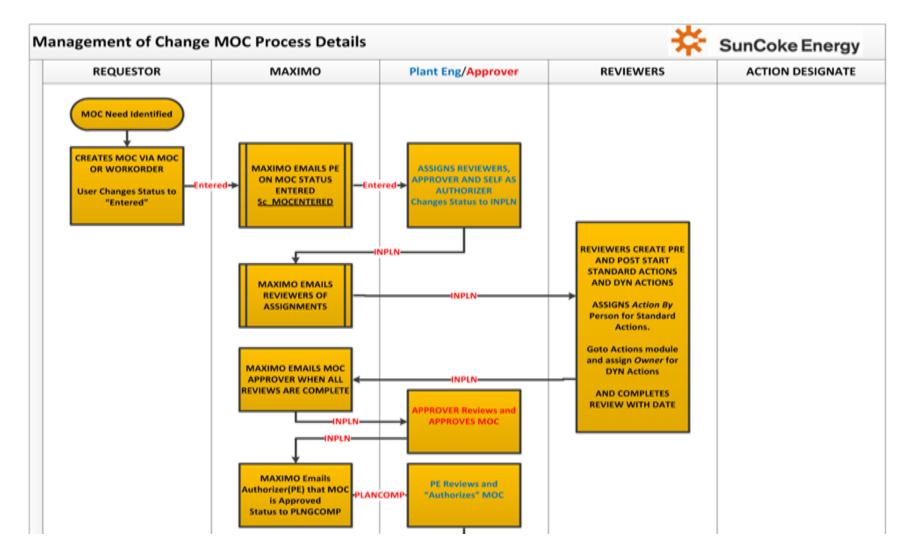


MOC project scope

- The owner of the MOC process is our Plant Engineering group which presented these issues with the former MOC process:
 - Managing process with MS excel tool at individual site level.
 - Low visibility to site work management team
 - Manual approval process
 - Difficulty in assigning and tracking action items
 - No visibility to other sites
 - No visibility to corporate engineering resources
 - Changes / improvements to plant process and equipment not transferred.
 - Documentation on plant / personal drives

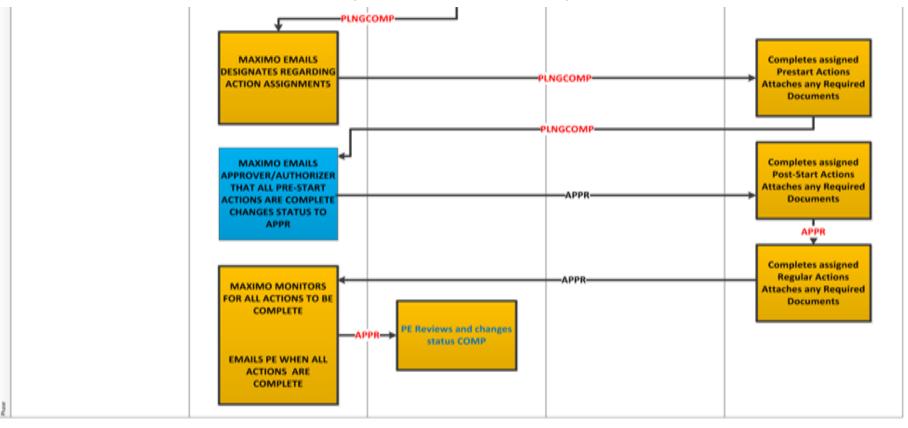


SunCoke MOC Work Flow Process





SunCoke MOC Work Flow Process (Continued)





Benefits of the SunCoke Maximo MOC App

- Has "look & feel" of Work Order Tracking (WOT) app.
 - All plant users very familiar with WOT
 - Pull process similar to maintenance work flow
- Site MOC owner (plant engineer) has a role similar to the "gate keeper" role in the maintenance work management process.
 - High level of security in MOC app



Benefits of the SunCoke Maximo MOC App

- Visibility to site work management team
- Ability to assign individuals outside of plant as reviews or action item assignees.
- Automated email notification for reviewer, approvers and action item assignees.
- Corporate equipment specialist have visibility of changes.
- A library of standard actions for pre start-up and post startup activities with specific instruction on what is required to complete the action contained in the action long description.

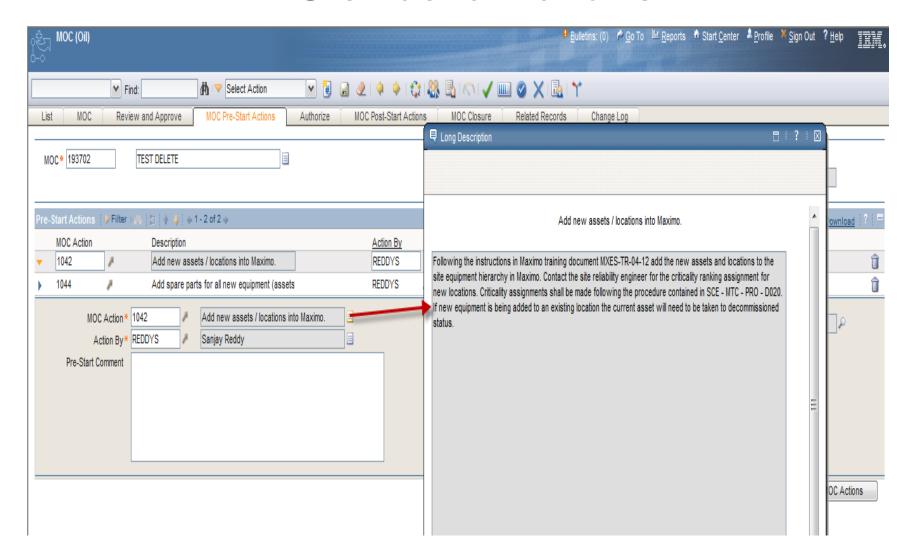


Benefits of the SunCoke Maximo MOC App

- All related records (work orders, actions, email communications, etc.) become a permanent record of the MOC as related records.
- Maximo file attachment function exist to link all documentation and follow-up actions as a permanent record of the MOC.
- Desk top reporting and QBR available in application.
- Global Start Center template deployed.

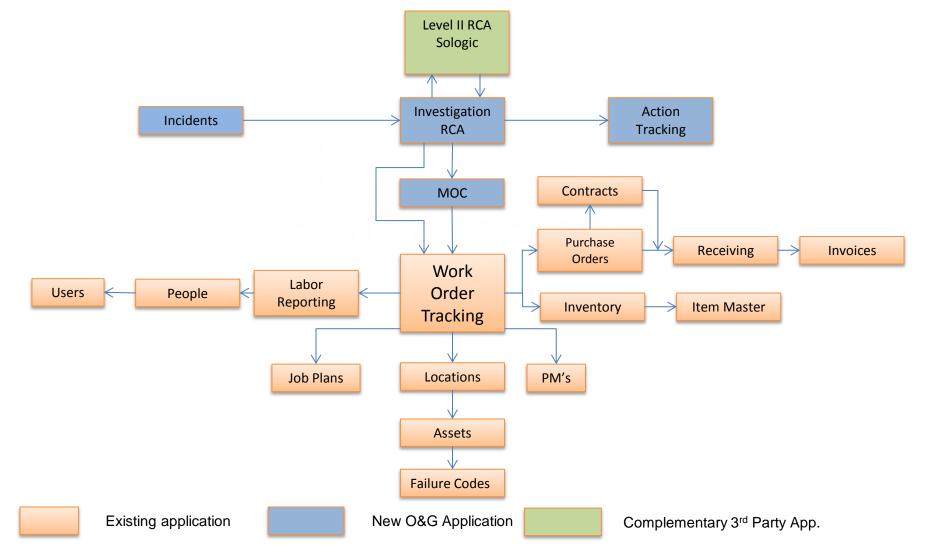


Standard Actions



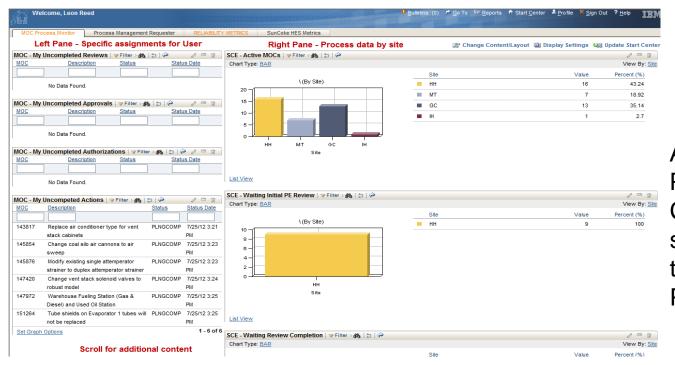
☆ SunCoke Energy

When an RCA is managed within the Investigation application Maximo establishes a relationship of *related records* within the database. All information relating to an event is linked as part of the permanent record.





MOC Process Monitor Dashboard



All users have a "MOC Process Monitor" Start Center tab that defines specific items assigned to them as well as MOC Process data by site.



2012 Tivoli Award Winners

Best of Show

Smarter Planet for Asset Management

2013 Beacon Award Finalist
Best Solution to Optimize the World's Infrastructure





Interloc Solutions / Maximo Skills

- IBM AAA EAM technical accreditation across all of North America
- IBM Pulse 2012 Winner of Two Awards
 - Smarter Planet for EAM for BART Implementation (1 of 8 submittals)
 - Best of Show Innovative Solution-Mobile Informer (1 of 12 submittals)
- IBM Beacon 2013 Finalist
 - Best Solution to Optimize the World's Infrastructure
- Proven functional and technical experience in implementing Maximo EAM throughout large enterprises Contracted with IBM to provide Level 1 & 2 client software support



Interloc Project Team Best Practices

Functional

- Project Management based on standard PMI methodology
- Comprehensive "baseline" Implementation Project Plan, a working model to insure a shared vision between POA and the consulting team
- Proven transportation industry business modeling approach

Technical

- Technical tools to evaluate accuracy and performance:
 - Mockito, Jmeter
- Innovative technical tools to increase implementation efficiency and productivity:
 - Interloc Data Loader
 - Interloc Release Manager
 - Junit for Maximo

Come see Interloc!



Session 1668: Effort required to upgrade to Maximo 7.5: Lessons learned across industry

Session 1669: Maximo Mobility: A question of when not if (and how)

Session 1661: How General Mills and Flint Hills Resources leveraged Maximo to optimize inventory and save money

Session 2260: Maintenance mobility on Interloc's Mobile Informer

Learn more at:

www.interlocsolutions.com/Interloc-Solutions-is-at-IBM-Pulse/

Discussion Questions:

- What functionality in Maximo do you find most beneficial to your company?
- Do you have any regulatory assets that could still be managed better in Maximo?
- What is next for your organization?

Questions?

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